



Discover The **Opportunity**



Independent National Brokerage

Life

Annuity

Group Benefits

Medsupp / Final Expense

Property & Casualty

Become An **Agent** Today!

Visit Us Online www.capmar.com

Address: 3319 Heritage Trade Drive Suite 101 Wake Forest, NC 27587 **Phone:** 919-488-3686

Why We Are The **Best Kept Secret** In The Insurance Industry

We have over 80 years of combined experience helping agents like yourself. If you are looking to grow your business, you have come to the right place.

We provide a variety of services for our clients and independent agent's while offering competitive products and rewarding our most loyal agents. With Capmar, the opportunity for success is right around the corner.

We **Help Your Business** every step of the way.



TIFFANY & CO.



MORE Rewards

With Top Commission Rates, Bonuses, and Incentive Programs, we make sure to reward Agents who want to succeed.

www.capmar.com/rewards



Exceeding Expectations

We can help you place your tough cases, and your easy ones too! Here are a few examples of our previous cases.

Client: 74 Year Old Female

Diagnosis: RA, Overweight, Past heart Conditions

Need: 35 Million in coverage for Estate planning needs

Previous Carrier Decision: No Offer

Capmar Exceeded Expectations: Issued 20 Million IUL 15 Million Term, Approved Table 2

Agent Made: \$1Million +

Client: 83 Year Old Male

Diagnosis: COPD

Need: \$2500 for Final expense needs

Previous Carrier Decision: Declined

Capmar Exceeded Expectations: Issued Final Expense at Standard Rate for \$2500

Agent Made: \$607

Client: 62 Year Old Female

Need: Highest income potential in 5 years with \$350,000 in annuity roll over

Capmar Exceeded Expectations: Issued Annuity using a layered strategy to optimize and exceed the need of the client.

Agent Made: \$28,220

Client: 56 Year Old Male

Diagnosis: Marijuana usage

Need: 1 Million GUL for business loan collateral

Previous Carrier Decision: Std. Tobacco

Capmar Exceeded Expectations: Issued Std. Non-Tobacco

Agent Made: \$41,853

Clients: 72 Year Old Male and 68 Year Old Female

Diagnosis: Male - overweight, & sleep apnea. Female - COPD, Benign tumors removed,

Need: SUL for \$10M for estate planning

Previous Carrier Decision: No offer

Capmar Exceeded Expectations: Female: Standard, Male Table 6

Agent made: \$330,000



Our Carriers



Life

Preferred

AIG
Principal
VOYA
Symetra
North American

Approved

Lincoln National
John Hancock
AXA
Ameritas
Accordia
American Amicable

American National
Zurich
Prudential
Protective
Nationwide
Minnesota Life

Metlife
LSW
Assurity
Columbus Life
Cincinnati Life
Sagicor

Medsupp / Final Expense

Medico
Mutual of Omaha
United Health
Humana
Aetna

Combined
Equitable
TransAmerica
Sentinel

TransAmerica
Mutual of Omaha
Gerbers
Columbian Life

Americo
Medico
Assurity
Sentinel

Annuity

Preferred

Athene
North American
Sentinel
F&G
AIG

Approved

VOYA
Royal Neighbors
Symetra
Legacy
Reliance Standard

Phoenix
Allianz
Integrity
Great American
ForeThought

Genworth
American National
American Equity
Principal

Health & Benefits

BCBS
United
National General
Assurant

Principal
Guardian
Unum
Ameritas

Boston Mutual
Humana
VSP
Vitality

Aflac

Market Your Business With the Capmar Design Team

Need a Website, Logo, Business Card, Headshots or Marketing Materials? The Capmar Design Team is here for all your marketing needs.



Featured Case Design Sylvester & Cockrum

With a new website and benefits brochure created by Capmar, Sylvester & Cockrum can help their employees get benefits faster and easier.

Contact our Multimedia Specialist for more details.
multimedia@capmar.com



So Now You Know What We Can Do, Here's How To Get Started!

1

Register

Please visit www.capmar.com/registration and fill out the registration form. Once approved you will have access to the Capmar Agent Portal.

Agent Contracting Application

Once you are registered, download our online application at www.capmar.com/contracting. Email completed and signed application to agentservices@capmar.com or fax application to **919-488-7101**

2

3

Capmar Approval Process

A member of our Agent Services Team will be in contact with you once the approval process has been completed.

Gaining Through Training


Join us on the first Thursday of every month for our introduction to Capmar webinar. Use the Join Meeting tab at 10:30am EST to start your training.

4

5

Fast Start Program

Our fast start program puts you on the track to success! Complete 30 approved and paid applications in 90 days and receive \$250 in marketing materials.

Capmar
Member  **Success Jump Start**

Throughout your fast start program, we will support your goals and keep you on track with your business plan.

6

Capmar
Insurance Services 



Contact Us Today!

Address: 3319 Heritage Trade Drive Suite
101 Wake Forest, North Carolina 27587

Phone: 919-488-3686

Business Hours: 8:30am-5:30pm Monday-Friday

Website: www.capmar.com



Join Us For Our **Weekly Online Training Seminars**

Be sure to visit us online and join us every Thursday for our online training program. No registration necessary just visit capmar.adobeconnect.com/today enter your name then call the number below to listen in.

Dial: 866-339-6642

Participant code: *4883686*





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